

October—December 2016



## Small Business Connections

### *DBE Awards Ceremony Salutes Outstanding Performance by Small Businesses*

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The City of Knoxville's Purchasing Department held its first Disadvantaged Business Enterprise (DBE) Awards Ceremony on Wednesday, Sept. 14, to recognize small, women-owned and minority-owned businesses for outstanding performance, as well as City departments committed to reaching out to DBEs with procurement contracts.

Last fiscal year, 38.7 percent of the City's total competitive expenditures – \$31.4 million – went to small businesses.

"Small businesses are critical in driving our local economy, and it's great to recognize some of the owners who are taking the lead in advancing the City's core goals while creating jobs and serving the community," Mayor Madeline Rogero said.

"We wanted to acknowledge the outstanding creativity and achievements of women and minority-owned businesses, as well as the City departments that are setting the example by reaching out to them with City procurement contracts."

The honorees are:

- K & W Cleaning Service—Rising Star Award
- Quantum Environmental & Engineering Services—Above & Beyond Award
- Eight Lane Consultants—Above and Beyond Award
- B & B Lawn Services, Inc.—Minority-Owned Business Award
- Scientific Sales, Inc.—Woman-Owned Business of the Year Award
- ExpoQuip, Inc.—Small Business of the Year Award
- Johnson & Galyon, Inc. & First Place Finish—Partnership Award
- Community Relations Department—DBE Advocate Award
- Fleet Services—DBE Advocate Award
- City Court—DBE Most Improved Advocate Award
- Community Development—DBE Most Improved Advocate Award
- Gwen Winfrey, Community Development Senior Project Specialist—Employee Advocate Award

To view photos of the event please visit [www.knoxvilletn.gov/facebook](http://www.knoxvilletn.gov/facebook).

For information on the Purchasing Department and its small business and diversity outreach programs, please visit: [www.knoxvilletn.gov/smallbusiness](http://www.knoxvilletn.gov/smallbusiness).



## Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.



Item	Awarded Supplier	Amount
Video & Sound for July Fourth Celebration	Special Event Production, Inc	22,875
Transfer Trailers	Spector Manufacturing, Inc.	119,070
Drone/Unmanned Aerial Vehicle	Ghost Tracs, LLC	37,217
Portable Cooling Fans	Scientific Sales, Inc.	17,600
Office Furniture	Oak Ridge Office Supply, Inc	3,115
Annual Support Renewal - Oracle Database Standard Edition	Oracle America, Inc	9,688
Pickleball and Tennis Courts - Sam Duff Park	Baseline Sports Construction LLC	22,450
Annual Support Renewal - PeopleSoft Enterprise ePay and eProfile	Oracle America, Inc	9,475
2016 Alley Paving Project	Duracap Asphalt Paving Co., Inc.	150,609
Envirosight Quick Haloptic (Wireless) System	Public Works Equipment & Supply, Inc.	16,182
Envirosight Air Pak Wireless Adaptor	Public Works Equipment & Supply, Inc.	4,800
Gay Street Brick Sidewalk Repair	Design & Construction Services, Inc.	581,996
Pipe Rehabilitation	IPR Southeast LLC	64,000
M4A4 Type Rifles	Arms Unlimited, Inc.	138,960
Pest Control Services at Public Works Complex	Adrian Hale Pest Control, Inc.	Blanket
Glass Beads	Ennis-Flint	5,005
Roll-up Westling Mats	AK Athletic Equipment, Inc	4,797
Fort Dickerson Gateway Park Project	Hickory Construction, Inc.	806,000
Transfer Station Entrance Gate and Fencing	McCall Commercial Fencing, Inc.	19,658
Carpet for Knoxville Convention Center	Milliken & Company	650,477
Level IV Ceramic Plates and Carriers	Bulletproof IT, LLC	53,820
Fare Box Transfer Cards	Electronic Data Magnetics,	6,240
Ladder Truck Repair	Knoxville Spring Service, Inc.	8,599
Annual Support Renewal - PeopleSoft Enterprise Recruiting	Oracle America, Inc	16,996

Purchases below \$5000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Get to know your department representatives.



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# Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Below are some of the opportunities to look for over the next 90 days.



Items to be Solicited	Projected Bid Dates	Department
Cummins Turbochargers	October 2016	Knoxville Area Transit
Cummins Air Compressors	October 2016	Knoxville Area Transit
Security Cameras for KAT Fleet	October 2016	Knoxville Area Transit
Janitorial Services-KPD Training Academy/Safety City/5th Avenue	Fall 2016	Police
Janitorial Services-East District precinct and Safety Education offices	Fall 2016	Police
Emergency Diesel Contract	Fall 2016	Fleet
Amherst Road Slope Stabilization Project	Fall 2016	Engineering
Old City Streetscapes - Jackson Avenue Phase II Project	Fall 2016	Engineering
Ray Mears Boulevard Sidewalk Project	Fall 2016	Engineering
Woodlawn Pike Sidewalk Project	Fall 2016	Engineering
Mowing - Zones A, B, & C	Fall 2016	Public Service
Mowing - TDOT Controlled Access	Fall 2016	Public Service
Purchase of Various Pipe	Fall 2016	Public Service
HVAC	Fall 2016	Public Service
Re-build Compactor - Transfer Station	Fall 2016	Public Service
Roof Work - Fire Station #18	Fall 2016	Public Service
Roof Work - Deane Hill Recreation Center	Fall 2016	Public Service
Cummins DPF, DOC, SCR	November 2016	Knoxville Area Transit
Janitorial Services-Safety Building	November 2016	Police
Mowing & Landscaping for Safety City	November 2016	Police
Mowing & Landscaping for Firing Range	November 2016	Police
Rock & Gravel	November 2016	Public Service
Traffic Control/Flagging	November 2016	Public Service
Grainger Avenue Bridge Repair	December 2016	Engineering



Complete the Vendor Self-Service Registration Account at [www.knoxvilletn.gov/purchasing](http://www.knoxvilletn.gov/purchasing) to receive bid and/or quote notifications.

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[www.knoxvilletn.gov/purchasing](http://www.knoxvilletn.gov/purchasing)

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*We Want Your Business*



## *Diversity Outreach*

*The City of Knoxville understands the importance of encouraging Small, Minority-, Women-, Service-Disabled, and Veteran-Owned business participation in the procurement process. The Purchasing Division actively seeks out opportunities to cultivate relationships with local small businesses and makes a concerted effort to ensure that such companies have the information necessary to compete for City business.*

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## *Outreach and Networking Events*

**East Tennessee Small Business Growth Conference**

**Thursday, January 19, 2017**

**8:00 a.m.—3:00 p.m.**

**Hollingsworth Center for Entrepreneurial Leadership**

**2135 North Charles G. Seivers Boulevard**

**Clinton, Tennessee**

Co-Sponsors of the conference include: Anderson County Chamber of Commerce, Oak Ridge Chamber of Commerce, Tennessee Small Business Development Center at Roane State Community College, Tennessee Veterans Business Association, and the University of Tennessee Procurement Technical Assistance Center

**For more information, contact Jutta Bangs**

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